**REQUEST FOR QUALIFICATIONS**

**INFORMATION REQUEST #1**

Commercial Air Service Terminal Project

Airport Authority of the City of Gulf Shores

Logo

Description automatically generated

1. **Airport CAD Files**

The following files are being made available via the below link from the Authority’s consultant Barge Design Solutions.

Graphical user interface, text, application, email

Description automatically generated

Select Ctrl and click the below link. Note the Aerial is a **very large** file.

[**Download CAD Files**](https://nam02.safelinks.protection.outlook.com/?url=https%3A%2F%2Fbwsc.sharefile.com%2Fd-sbb49b959f52646669d32c10dc1f8565f&data=04%7C01%7CJosh.Caldwell%40bargedesign.com%7C5f7c3e53a25744ca77b808d9c4d9ddaf%7C5c88af368eb34704b9d54f4854495cfc%7C0%7C1%7C637757262295319491%7CUnknown%7CTWFpbGZsb3d8eyJWIjoiMC4wLjAwMDAiLCJQIjoiV2luMzIiLCJBTiI6Ik1haWwiLCJXVCI6Mn0%3D%7C0&sdata=TGZthNzPJ9ia1kZlm1z03xo0OwNVlyLmPw3ACjmI0t4%3D&reserved=0)

[**Download Attachments**](https://nam02.safelinks.protection.outlook.com/?url=https%3A%2F%2Fbwsc.sharefile.com%2Fd-sbb49b959f52646669d32c10dc1f8565f&data=04%7C01%7CJosh.Caldwell%40bargedesign.com%7C5f7c3e53a25744ca77b808d9c4d9ddaf%7C5c88af368eb34704b9d54f4854495cfc%7C0%7C1%7C637757262295319491%7CUnknown%7CTWFpbGZsb3d8eyJWIjoiMC4wLjAwMDAiLCJQIjoiV2luMzIiLCJBTiI6Ik1haWwiLCJXVCI6Mn0%3D%7C0&sdata=TGZthNzPJ9ia1kZlm1z03xo0OwNVlyLmPw3ACjmI0t4%3D&reserved=0)

1. **Airport Financials**

Appendix 1 now includes FY 2019, 2020, and 2021 (pre audit).

1. **Cost per Enplanement (CPE) and Benchmarking**

The following table shows enplanements, passenger airline payments, CPE, and total debt outstanding at four of the neighboring airports to JKA.

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  | **2015** | **2016** | **2017** | **2018** | **2019** | **2020** |  |
| **MOB** |  |  |  |  |  |  |  |
| *Enplanements (000)* | 290 | 293 | 304 | 305 | 318 | 209 |  |
| *Total Passenger Airline Payments ($000)* | 4,021 | 3,985 | 4,078 | 4,057 | 4,098 | 3,812 |  |
| *CPE* | $13.87 | $13.61 | $13.41 | $13.32 | $12.88 | $18.26 |  |
| *Total Debt ($000s)* | 17,501 | 10,065 | 10,065 | 9,608 | 9,690 | 8,940 |  |
| **PNS** |  |  |  |  |  |  |  |
| *Enplanements (000)* | 798 | 802 | 835 | 952 | 1,100 | 693 |  |
| *Total Passenger Airline Payments ($000)* | 6,592 | 7,072 | 6,123 | 6,003 | 6,094 | 6,564 |  |
| *CPE* | $ 8.26 | $ 8.82 | $ 7.34 | $ 6.31 | $ 5.54 | $ 9.48 |  |
| *Total Debt ($000s)* | 66,526 | 63,069 | 60,254 | 59,988 | 50,594 | 48,075 |  |
| **VPS** |  |  |  |  |  |  |  |
| *Enplanements (000)* | 385 | 457 | 588 | 680 | 821 | 508 |  |
| *Total Passenger Airline Payments ($000)* | 1,922 | 2,230 | 2,545 | 3,008 | 2,190 | 3,126 |  |
| *CPE* | $ 4.98 | $ 4.88 | $ 4.33 | $ 4.42 | $ 2.67 | $ 6.15 |  |
| *Total Debt ($000s)* | 19,502 | 18,850 | 18,698 | 17,840 | 13,440 | 5,915 |  |
| **ECP** |  |  |  |  |  |  |  |
| *Enplanements (000)* | 434 | 443 | 472 | 523 | 603 | 437 |  |
| *Total Passenger Airline Payments ($000)* | 2,452 | 2,837 | 2,942 | 2,953 | 2,462 | 4,112 |  |
| *CPE* | $ 5.65 | $ 6.40 | $ 6.24 | $ 5.64 | $ 4.09 | $ 9.42 |  |
| *Total Debt ($000s)* | 40,942 | 39,736 | 38,474 | 37,154 | 35,774 | 34,330 |  |
|  |  |  |  |  |  |  |  |

Source: FAA Form 127 CATS

Note that while CPE is a common metric to compare the relative costs for airlines at airports, it is not a perfect measure as it does not consider the age or efficiency or airport facilities or any facilities funded directly by airlines

The above table utilizes the FAA Form 127 CATS data as reported by the various airports. Some airports may include only the initial fees and charges paid by the airlines, while others may include the impact of any credits, discounts, revenue shares, or other adjustments resulting from airline agreements, incentive programs, etc.

Rating agency reports may provide additional detail on an airport’s capital program, cost trends, management performance, etc.

<https://www.fitchratings.com/research/us-public-finance/fitch-affirms-pensacola-florida-airport-revs-at-bbb-stable-outlook-22-09-2016>

More recent rating agency reviews may be available via subscription.